



Commonwealth of Virginia  
Virginia Information Technologies Agency

**ISDN (INTEGRATED SERVICES DIGITAL NETWORK)/PRI ACCESS SERVICES –  
CHARLOTTESVILLE, VIRGINIA**

**OPTIONAL USE CONTRACT**

Date: April 29, 2005

Contract #: VA-040614-NTEL

Authorized User: State Agencies and Other Public Bodies

Contractor: NTelos Network, Inc.  
1154 Shenandoah Village  
Waynesboro, VA 22980

FIN: 54-1246324

Contact Person: David Keller  
Phone: 540-946-3500  
Fax: 540-941-0060  
[kellerd@ntelos.com](mailto:kellerd@ntelos.com)

Term: June 14, 2005 – June 13, 2006

Payment Terms: Net 30 days

For Additional Contract Information, Please Contact:

Virginia Information Technologies Agency  
Supply Chain Management

Joe Parr, CPPO, VCO  
Senior Technical Sourcing Consultant  
Phone: 804-371-5991  
Fax: 804-371-5969  
E-Mail: [joe.parr@vita.virginia.gov](mailto:joe.parr@vita.virginia.gov)

Doug Leslie  
Technical Sourcing Consultant  
Phone: 804-371-5213  
Fax: 804-371-5969  
E-Mail: [doug.leslie@vita.virginia.gov](mailto:doug.leslie@vita.virginia.gov)

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or services for their personal use from this Contract.

For updates, please visit our Website at <http://www.vita.virginia.gov/procurement/procurement.cfm>

**VA-040614-NTEL**  
**CONTRACT CHANGE LOG**

[illegible]

**MODIFICATION # 1  
TO  
CONTRACT NUMBER VA-040614-NTEL  
BETWEEN THE  
COMMONWEALTH OF VIRGINIA  
AND  
NTELOS NETWORK, INC.**

This MODIFICATION #1 is an agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and NTELOS NETWORK, INC. hereinafter referred to as "Contractor" relating to the modification of the above contract. This Modification #1 is hereby incorporated into and made an integral part of Contract VA-040614-NTEL, as modified.

Both of the above referenced parties agree to the following:

**Reference: Page C-9 of C-15, Paragraph 31 entitled "Term":**

The term of Contract VA-040614-NTEL shall be extended from June 14, 2005 through June 13, 2006.

The foregoing is the complete and final expression of the parties' agreement to modify Contract VA-040614-NTEL and cannot be modified, except by a writing signed by duly authorized representatives of both parties.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**

**PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED  
REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND  
ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE  
TERMS AND CONDITIONS OF THE CONTRACT.**

NTELOS NETWORK, INC.

BY: \_\_\_\_\_

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

*David J. Keller*  
\_\_\_\_\_  
*David J. Keller*  
\_\_\_\_\_  
*VP*  
\_\_\_\_\_  
*4/28/05*  
\_\_\_\_\_

COMMONWEALTH OF VIRGINIA

BY: \_\_\_\_\_

NAME: \_\_\_\_\_

TITLE: \_\_\_\_\_

DATE: \_\_\_\_\_

*Joe A. Parr*  
\_\_\_\_\_  
*Joe A. Parr*  
\_\_\_\_\_  
*Senior Sourcing Specialist*  
\_\_\_\_\_  
*4/28/05*  
\_\_\_\_\_



## SUPPLY CHAIN MANAGEMENT (SCM)

**Information Technology / Telecommunications Products and/or Services**  
**Invitation for Bid (IFB)**

Contract #:	IFB #:	Date Issued:	Date Due:	APR #:	Approval #:
VA-040614-NTEL	2004-039	May 12, 2004	June 10, 2004	184	
For Information, please e-mail or call: Joe Parr: joe.parr@vita.virginia.gov, -or- (804) 371-5991					

**ISSUING OFFICE:**

Virginia Information Technologies Agency  
 Supply Chain Management Directorate  
 110 S. 7th Street, East Lobby  
 Richmond, VA 23219-9300

**SHIP TO:**

Virginia Information Technologies Agency  
 110 South 7th Street  
 Richmond, VA 23219  
 ATTN: Stuart Thacker

Sealed Bids for furnishing the Products and Services set forth in the schedule, will be returned to the Issuing Office. Please provide an original and 0 copies. If hand carried, deliver to the SCM receptionist located in the East Lobby of the address indicated. Bids must be received prior to 2:00 PM local time on the Date Due indicated above. Please read and understand the attached Solicitation Instructions.

This is an advertised solicitation consisting of (1) the Schedule of Products and/or Services, pages 2 through 13; (2) the Solicitation Instructions, pages S-1 Through S-3; and (3) the Mandatory Contractual Terms and Conditions, pages C-1 through C-15; and other provisions, representations, certifications or specifications as are attached or incorporated herein by reference. Bids will be publicly opened at: 2:10 p.m., local time June 10, 2004, in the SCM Conference Room, 110 South 7th Street, Lobby Floor.

**Issued by:**

Timothy W. Moore, Manager  
 SCM Integrated Sourcing

Signature

In compliance with the Terms and Conditions set forth in this solicitation, the undersigned agrees, if this offer is accepted within 90 days from the date due above, to furnish any or all Bid Items awarded at the prices offered in the Schedule, delivered to the Ship To address above within the time specified in the Schedule.

**CONTRACTOR's FIN:** 54-1246324

Co. Name: NTELOS NETWORK INC.

Address: 401 Spring Ln

City/State/ZIP: Waynesboro, VA 22980

Signature:

Print Name: David J. Keller

Title: VP- Wireline Sales

E-mail: kellerd@ntelos.com

VOICE# / FAX#: (540)946-1860 / (540)941-0060

**BILL TO:**

Virginia Information Technologies Agency  
 110 South 7th Street  
 Richmond, VA 23219  
 ATTN: Accounts Payable

**Accepted as to Bid Item numbers:**

all

**AMOUNT:**

Per Order

**AWARD DATE:**

6/14/04

**Commonwealth's Representative:**

Joe A. Parr,  
 Technology Contracts Manager

COMMONWEALTH of VIRGINIA

PAGE:

By:

1 -of- 13

# PRICING SCHEDULE

## T-1 Services

### Flat Rate T-1 Services

ITEM NUMBER	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXTEND PRICE
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#### T-1 Flat Rate Access Facility

1	Dedicated Hand-off Facility. T-1 Access Channel (to include NI1, NI2, Clear Channel and Extended Superframe – if required by end user)	1	Per Month		\$160.00
2	Dedicated Hand-off Facility. T-1 Access Channel (to include NI1, NI2, Clear Channel and Extended Superframe – if required by end user)	1	Installation		NO CHG
3	Multiplexed Hand-off Facility. T-1 Access Channel (to include NI1, NI2, Clear Channel and Extended Superframe – if required by end user)	1	Per Month		\$340.70
4	Multiplexed Hand-off Facility. T-1 Access Channel (to include NI1, NI2, Clear Channel and Extended Superframe – if required by end user)	1	Installation		NO CHG
5	Non-Channelized 1.544 mbps T1 Private Line Point to Point T1, per channel	1	Per Month		\$160.00
6	Non-Channelized 1.544 mbps T1 Private Line Point to Point T1, per channel	1	Installation		NO CHG
7	Mileage charges between vendor switches, per airline mile, if applicable.	1	Per Month		\$5.00
8	Mileage charges between vendor switches, per airline mile, if applicable.	1	Installation		NO CHG

#### T-1 Flat Rate Trunks/ Channels

	T-1 Local Service, "each" price per Trunk/Channel using all 24 channels				
9	Two-way Trunks/Channels	1	Per Month		\$15.50
10	Two-way Trunks/Channels	1	Installation		NO CHG



11	One-way Inbound Trunks/Channels	1	Per Month		\$15.50
12	One-way Inbound Trunks/Channels	1	Installation		NO CHG
13	One-way Outbound Trunks/Channels	1	Per Month		\$15.50
14	One-way Outbound Trunks/Channels	1	Installation		NO CHG

#### **T-1 Trunking Charges**

15	DID Numbers (1st block of 20)	1	Per Month		\$10.00
16	DID Numbers (1st block of 20)	1	Installation		NO CHG
17	DID Numbers (Additional blocks of 20 numbers)	1	Per month		\$10.00
18	DID Numbers (Additional blocks of 20 numbers)	1	Installation		NO CHG
19	Individual DID Number	1	Per month		\$0.50
20	Individual DID Number	1	Installation		NO CHG
21	DID trunk feature, per Trunk	1	Per month		NO CHG
22	DID trunk feature, per Trunk	1	Installation		NO CHG
23	DID trunk feature, per T-1(no per trunk charges)	1	Per month		NO CHG
24	DID trunk feature, per T-1(no per trunk charges)	1	Installation		NO CHG
25	Additional telephone Numbers (More than one non-DID number pointing a trunk group)	1	Per Month		NO CHG
26	Installation (if applicable) Additional telephone Numbers	1	Installation		NO CHG
27	Service Order Charge (if applicable/per order to Contractor)	1	Installation		NO CHG

#### **T-1 Mandated Fees**

28	Universal Service Fund (if applicable)	1	Per Month		see note
29	Local Number Portability (if applicable)	1	Per Month		NO CHG
30	VA Relay (if applicable)	1	Per Month		\$3.84
31	Federal Subscriber Line Charge (if applicable)	1	Per Month		\$6.50

\*8.7% x (federal Subscriber line charge +(plus) interstate toll)

32	Bidders: State in the space provided below the detailed description and unit price of any mandated fees or surcharges required by the FCC or State Corporation Commission that are not listed above and are required to be passed on to customers. In addition, provide documentation of the FCC/SCC requirement with your bid response.	1	Per Month		
	<b>TOTAL</b>				
	<b>*IMPORTANT: The Commonwealth is exempt from paying E-911 tax.</b>				

## **ISDN/PRI Services**

### **Flat Rate PRI Services**

ITEM NUMBER	DESCRIPTION	QTY	UNIT	UNIT PRICE	EXTEND PRICE
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#### **PRI Flat Rate Access Facility**

33	ISDN/PRI Access Facility (to include NI1, NI2, Clear Channel and Extended Superframe - if required by end user)	1	Per Month		\$400.00
34	ISDN/PRI Access Facility (to include NI1, NI2, Clear Channel and Extended Superframe - if required by end user)	1	Installation		NO CHG

#### **PRI Flat Rate Trunks/ Channels**

	ISDN/PRI Local Service, "each" price per Trunk/Channel using all 23 - B channels, Voice and/or Data Capable + one (1) D Channel .				
35	Two-way Trunks/Channels	1	Per Month		\$2.00
36	Two-way Trunks/Channels	1	Installation		NO CHG
37	One-way Inbound Trunks/Channels	1	Per Month		\$2.00
38	One-way Inbound Trunks/Channels	1	Installation		NO CHG
39	One-way Outbound Trunks/Channels	1	Per Month		\$2.00
40	One-way Outbound Trunks/Channels	1	Installation		NO CHG

<b>PRI Options</b>					
41	Caller ID, Number only	1	Per Month		NO CHG
42	Caller ID, Number only	1	Installation		NO CHG
43	Caller ID, with name	1	Per Month		\$50.00
44	Caller ID, with name	1	Installation		NO CHG
45	Call-by-Call Trunk Selection	1	Per Month		NO CHG
46	Call-by-Call Trunk Selection	1	Installation		NO CHG
47	Package I - Caller ID Number only and Call-by-Call	1	Per Month		NO CHG
48	Package I - Caller ID Number only and Call-by-Call	1	Installation		NO CHG
49	Package II - Caller ID with Name and Call-by-Call	1	Per Month		\$50.00
50	Package II - Caller ID with Name and Call-by-Call	1	Installation		NO CHG
51	Circuit Switched Data (per minute)	1	Per Minute		NO CHG
52	Unlimited Circuit Switched Data (CSD) over ISDN PRI, per channel charge	1	Per Month		NO CHG
53	Unlimited Circuit Switched Data (CSD) over ISDN PRI, per PRI charge (No charge per channel)	1	Per Month		NO CHG

#### **PRI Trunking Charges**

54	DID Numbers (1st block of 20)	1	Per Month		\$10.00
55	DID Numbers (1st block of 20)	1	Installation		NO CHG
56	DID Numbers (Additional blocks of 20 numbers)	1	Per month		\$10.00
57	DID Numbers (Additional blocks of 20 numbers)	1	Installation		NO CHG
58	Individual DID Number	1	Per month		\$0.50
59	Individual DID Number	1	Installation		NO CHG
60	DID trunk feature, per Trunk	1	Per month		NO CHG
61	DID trunk feature, per Trunk	1	Installation		NO CHG
62	DID trunk feature, per PRI (no per trunk charges)	1	Per month		NO CHG
63	DID trunk feature, per PRI (no per trunk charges)	1	Installation		NO CHG



64	Additional telephone Numbers (More than one non-DID number pointing a trunk group)	1	Per Month		NO CHG
65	Installation (if applicable) Additional Directory Numbers	1	Installation		NO CHG
66	Service Order Charge (if applicable/per order to Contractor)	1	Installation		NO CHG
67	Early termination of service penalty, per PRI, (If applicable). State terms in this space.	1	Per PRI		see note
68	Directory Listings	1	Per Month		\$1.00

**PRI Mandated Fees**

69	Universal Service Fund (if applicable)	1	Per Month		see note
70	Local Number Portability (if applicable)	1	Per Month		NO CHG
71	VA Relay (if applicable)	1	Per Month		\$3.84
72	Federal Subscriber Line Charge (if applicable)	1	Per Month		\$32.50
73	Bidders: State in the space provided below the detailed description and unit price of any mandated fees or surcharges required by the FCC or State Corporation Commission that are not listed above and are required to be passed on to customers. In addition, provide documentation of the FCC/SCC requirement with your bid response.	1	Per Month		
	<b>TOTAL</b>				

**\*IMPORTANT: The Commonwealth is exempt from paying E-911 tax.**

\*NOTE: 8.7% (Federal Subscriber Line Charge plus Interstate Toll)

\*NOTE: ETF shall be price savings from a month to month term times number of months in service.

DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 7 OF 13
NAME OF CONTRACTOR		REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO	INITIALS

1. This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia §2.2-4343.1 or against a bidder because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.
2. The Virginia Information Technologies Agency (VITA) is soliciting bids from responsive and responsible Bidders for the establishment of a requirements-type contract, with firm fixed prices, for T-1 and Integrated Services Digital Network/Primary Rate Interface (ISDN/PRI) Access services. The services specified in this solicitation shall be available to Authorized Users of the Commonwealth of Virginia telecommunications services that are located within the Charlottesville, Crozet, Scottsville, and Standardville exchange area, as defined by the local Sprint White Pages. This shall include, but not be limited to, NPA / NXX's 434/220, 242, 243, 244, 249, 293, 295, 296, 297, 409, 465, 466, 508, 531, 566, 760, 806, 817, 825, 872, 882, 902, 906, 923, 924, 951, 953, 956, 970, 971, 972, 973, 974, 975, 977, 978, 979, 980, 981, 982, 984, 987, 989, 995, 996, 205, 812, 823, 208, 212, 286, 481, 939, 985, 990, and 992,  
  
"Authorized Users" are defined as State Agencies, Institutions, and other public bodies as defined in § 2.2-4301 of the Virginia Public Procurement Act (VPPA).
3. The contract awarded as the result of this solicitation shall be for one (1) year. The Commonwealth, at its sole discretion, reserves the right to extend the contract, at the prices quoted or less, for up to three (3) additional one (1) year periods. Should the Commonwealth elect to exercise this option, the Contractor will be notified of the State's decision not less than thirty (30) days prior to the expiration of the initial contract or its subsequent extension period(s).
4. Award, if made, will be to the responsive and responsible Bidder with the lowest annualized and combined costs for all the services listed on the Price Schedule. The total cost for all the services listed on the Schedule will be used to evaluate the bid responses, however, PRI's must be provided in any quantities specified by the Commonwealth.
5. Fees for items such as the Universal Service Fund, Local Number Portability, VA Relay Service, and the Federal Subscriber Line Charge may be included in the cost of the service or priced individually. Any fees not specifically itemized in your response will not be paid for by the Commonwealth.
6. If vendor service offering requires penalty charges for disconnecting PRI services before one year of service, please specify. The charges are included in the Pricing Schedule.
7. This solicitation identifies the services that the Contractor must be capable of providing during the term of the contract. Although the Price Schedule specifies the quantities and types of services the Commonwealth anticipates initially procuring, the state offers the successful Bidder no guarantees or assurance that any minimum quantity of the services listed will be purchased or, if purchased, will remain in service for any minimum period of time.
8. To be eligible to bid, Bidders must be currently authorized by the Virginia State Corporation Commission (SCC) to provide T-1 and ISDN/PRI service within the geographical area of Charlottesville, Crozet, Scottsville, and Standardville, Virginia.
9. It is the responsibility of the Bidders to understand all requirements and specifications contained in this solicitation. Any questions and/or comments concerning this solicitation must be submitted, in writing, to the attention of Joe A. Parr at the address listed in Block #6, page 1 of this solicitation no later than June 4, 2004. Please mark the outside of your envelope "QUESTIONS CONCERNING IFB 2004-039". Written questions may also be submitted via facsimile to (804) 371-5969 or via e-mail to [joe.parr@vita.virginia.gov](mailto:joe.parr@vita.virginia.gov). No response will be made to telephone calls.
10. Bidder's attention is directed to Section 2.b, page s-1, of the Solicitation Instructions concerning the requirement for Federal Identification Numbers (FIN) to be placed on page 1 of the Invitation for Bids. PLEASE NOTE THAT FAILURE TO PROVIDE THIS NUMBER MAY RESULT IN OUR INABILITY TO VERIFY YOUR REGISTRATION AND YOUR BID BEING RULED NON-RESPONSIVE.
11. GENERAL DESCRIPTION

PRI service is provided between one Authorized User location and a local or long distance carrier. T-1 / PRI service provides a full duplex serial, bipolar, isochronous, digital transmission access facility at a nominal 1.544 Megabit per second rate. The PRI



DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 8 OF 13
NAME OF CONTRACTOR		REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO	INITIALS

facility consists of 23 "B" (Bearer) and 1 "D" (Data) channels. The channels "B" can be used to carry any combination of voice, data and video transmissions.

## 12. T-1/ PRI SERVICE INTERFACE AND PERFORMANCE SPECIFICATIONS

PRI access facility will comply with Bellcore Technical Publication TR 000054. The Network Interface will be a DS-1, 4-wire electrical interface. Performance will be better than 99.9% over a 24-hour period. The T-1 / PRI CSU/DSU will be supplied by the Commonwealth.

13. The definitions below are designed to clarify terminology. A vendor may choose to charge for the items described, but it is not a requirement to charge for each item. However, the vendor must provide the items and features as described.

### A. Primary Rate Interface (PRI) –

PRI service is based on the Primary Rate Interface specifications of the Integrated Services Digital Network (ISDN). ISDN PRI is a high capacity access path for transmitting voice, data and video transmissions over the public network. PRI interfaces are available from many PBX, Router, Bridge, and data switch vendors. PRI offers PBX and Data Authorized Users Caller ID, and/or Call-by-Call options.

The PRI service will comply with National ISDN – 2 or later standards.

**B Channel:** Each B channel must provide 64 Kbps of bandwidth that may be used for circuit switched voice, circuit switched data or packet switched data transmission.

**D Channel:** Each D channel must provide 64 Kbps of bandwidth. The D channel carries the signaling and control information for the B channels. The D channel bandwidth is not available for Authorized Users.

**Primary Rate Access Facility:** The PRI must provide the transmission facility at a minimum speed of 1.544 Mbps. This is a T-1 (DS-1) facility conditioned for PRI. For the purposes of this IFB, a "Full Bandwidth" facility will utilize all 23 channels/trunks. A "Fractional Bandwidth" facility will have at least 12, up to 22 active channels/trunks. Standard interfaces, NI1, NI2, etc. and framing options, ESF and B8ZS are required.

**PRI Arrangement:** The PRI arrangement must consist of 24 channels. The first PRI in group of PRI's must have 23 "B" channels and one "D" channel. There are 23 "B" channels available for Authorized User use. The channels are most commonly used for voice trunks. The trunks can be provisioned for either flat rate or message rate calls. They can be restricted to inbound only, outbound only or have two-way capability.

**23B + D Channel Configuration:** All PRI arrangements must have at least one PRI configured for 23 "B" channels and one "D" channel. The 23 "B" channels provide 64Kbps paths for the transfer of Authorized User information. The "D" channel is used for signaling and control functions.

**24B + 0D Channel Configuration:** Where available and requested, a single "D" channel can support multiple PRI arrangements. The additional PRI facilities can then be configured for 24B+0D.

**23B + Back up D Channel Configuration:** Where available and requested, a back up D channel must be provided to automatically take over for the failed D channel. If the "D" channel on the first PRI fails, the signaling automatically switches to the "D" channel on the back up 23B+D arrangement.

**Dedicated "B" Channel Configuration:** Services such as DOD, DID, WATS, 800 can be directly assigned to specific "B" channels.

**Call-by Call Service:** "B" channels may be configured to access multiple services on a per call basis. The Authorized User's equipment (PBX, VRU, ACD, Centrex, etc.) signals the vendor's switching equipment as to what type of service to access for each call. Incoming and outgoing Trunk Groups must be able to be selected from the combined Trunk Group on a Call-by-Call basis based on traffic demand.

**Caller ID:** This feature will provide the end user access to the directory number of the calling party. The Caller ID feature will have the capability to transmit the calling line information to the Authorized User's switch, Router, bridge or data

DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 9 OF 13
NAME OF CONTRACTOR	REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO		INITIALS

communications equipment and receive calling line identification from the customer's switch. Caller ID is offered as number only or number with the name of the caller.

Circuit Switched Data: ISDN allows data to be transported over the "B" channels. Each "B" channel can carry circuit switched data at 64Kbps. Circuit switched data can be offered at no charge, or at a per minute rate, at a flat rate, or a combination of fixed and per minute charges.

PRI Trunk Group: Types of Trunk Groups:

Incoming, with or without DID capability  
Outgoing  
Two-Way  
WATS  
800 Trunk Group  
Call-by-Call Service Trunk Group

The same trunking options listed under "Trunking" – "below will apply to PRI trunk groups.

In addition to Trunk Groups, "B" channels may be used individually or in groups for voice, data, or video applications.

B. Trunking :

Direct Out-Dial Trunks (DOD): The outbound trunks must be able to support PBX equipment. The trunking options must accommodate loop start, and ground start, immediate start, wink, and E&M signaling; Pulse, Touch-tone® (Dual Tone Multi-Frequency [DTMF]) dialing; Multi-Frequency (MF) signaling, and all standard impedance terminations.

Two-Way Trunks: The two-way trunks must have the ability to handle incoming and outgoing traffic. The two-way trunks must provide the same options as the DOD trunks. The two-way trunks must have the ability to have individual numbers, a lead hunting number for a group of trunks, or both.

Direct Inward Dialing Trunks (DID or DNIS): DID trunks allow an outside caller to directly connect to a PBX or Centrex extension without having to be assisted by a PBX or Centrex operator. The DID trunks must be able to send the specified number of digits to the PBX or Centrex using the standard signaling arrangements specified under DOD trunking above.

Flat Rate Voice Option: This option establishes a fixed rate for a trunk/channel, regardless of the quantity of calls or the length of the calls.

Flat Rate Data Option: This option establishes a fixed rate for a trunk/channel, regardless of the length of the calls. Provide pricing per channel or per PRI. The Authorized User will choose the per channel or per PRI rates based on the number of data channels in use.

DID trunk feature: Incoming trunks which carry DID traffic may be billed at a higher rate than those that do not carry DID traffic. This feature provides the billing element. The charge may be calculated on a per trunk or per PRI basis or a choice of either per trunk or per PRI.

Additional Telephone Numbers: Non-DID two-way trunks usually have one number assigned to the trunk group. Additional Telephone Numbers are needed when more than one number is used to direct calls to a common trunk group.

Directory Listings: The Commonwealth publishes telephone numbers for State agencies in the local telephone directories. Additional directory listings are common. Please indicate on the Price Schedule, the monthly cost for additional listings in the local directory and for listings in directories for other areas.



DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 10 OF 13
NAME OF CONTRACTOR	REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO		INITIALS

C. T-1 Service:

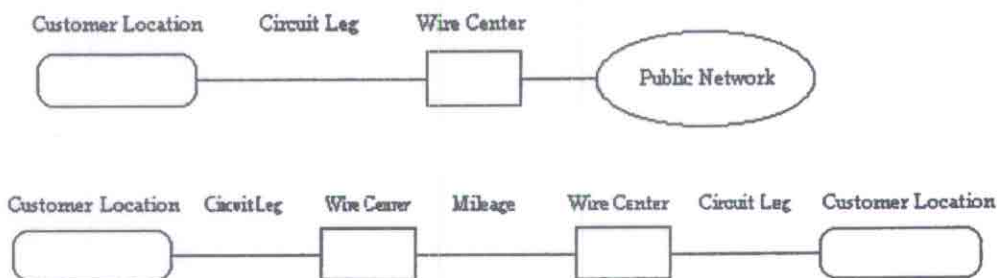
**Circuit Leg:** This may be called a Channel Termination. The Circuit Leg is the physical connection between a network terminating device at an Authorized User's location and the service provider's location. The facility will be an electrical

or fiber optic termination based on the vendor's facility and/or the Authorized User's facility and the requirements of the Authorized User.

T-1 service can have one or two circuit legs. T-1's and PRI service has one leg to the customer location with the other end terminating in the telephone company's central office switch. Point-to-Point T-1's have two legs and terminate in two different customer locations. Tie lines between two PBX switches are often provisioned over Point-to-Point T-1 spans. If the two customer locations are in different service provider wire centers, a mileage charge between those wire centers may apply.

**Mileage:** If charged, the mileage between the serving wire centers will be calculated in airline miles using V & H coordinates.

**Typical T-1 Circuit Configurations:**



**Multiplexing:** Multiplexing is used for dividing a DS-1 (T-1) into individual channels (DS-0's). Multiplexing may be used for distributing the DS-0's to discrete devices or for drop and insert in a large network. Multiplexing also is used for combining individual DS-0's into a DS-1 (T-1).

**DS-1 to DS-0 Multiplexing:** This service converts a 1.544 Mbps channel to 24 – 64 Kbs channels utilizing time division multiplexing.

**DS-1 to Voice:** This service converts a 1.544 Mbps channel to 24 channels for use with analog voice grade services or 56 Kbs Digital Data services.

**Clear Channel:** This feature provides 64 Kbs bandwidth for DS-0's.

**Extended Super frame:** This feature uses bit robbing from the framing bits to provide more user bandwidth.

**Analog Trunking Over T-1 Service:** This service consists of a Hi Cap (T-1, DS-1, 1.544Mbps) digital channel which carries 24 analog voice grade local exchange and channel services between the Authorized User's serving central office (LEC, IXC or CAP) and the Authorized User's compatible communications equipment.

**Dedicated Hand-off Facility:** This service must provide a high capacity interface from the Authorized User's communications equipment to the serving central office where the facility is terminated into the digital switch. The individual DS-0's all have to be "Trunk Side" services.

**Multiplexed Hand-off Facility:** This service must provide a high capacity interface from the Authorized User's communications equipment to the serving central office where it is multiplexed for connection to 24 (DS-0's) local exchange or channel services. This service must be used if at least one of the DS-0's is a "Line Side" service.

DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 11 OF 13
NAME OF CONTRACTOR		REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO	INITIALS

13. Services Billing:

- A. Each month, the Contractor must deliver one (1) consolidated bill to VITA for all goods and services purchased from the contract during the prior billing period. VITA will function as the intermediary between the Contractor and the Authorized Users to provide a single point of contact for both service acquisition and billing matters.
- B. Each monthly bill shall include both monthly recurring charges and non-recurring charges for one-time installation costs, partial month's service charges, etc. The non-recurring charges are often referred to as "Other Charges and Credits (OC&C)". The Bill shall specifically delineate State and Federally mandated charges and fees, such as Virginia Relay Service, Universal Service Fund, Federal Access Fees, etc. No invoice may include any costs other than those identified in the Price Schedule.
- C. All charges must be identified at the lowest level of detail. Failure to submit adequate billing details will result in non-payment of the invoice.
- D. Contractor bills must include the Contractor's federal identification number (FIN).
- E. The Commonwealth's billing cycle will begin on the 28<sup>th</sup> day of each month, and will end on the 27<sup>th</sup> day of each month. Contractor bills must be submitted to VITA within the first ten (10) days of the following month. Any charges disputed by VITA must be formally responded to by the Contractor within fifteen (15) days or VITA will assume problems are resolved. Charges older than ninety (90) days will not be paid.
- F. Contractor bills will be paid in accordance with the Commonwealth's Prompt Payment Act", which requires payment within thirty (30) days of receipt of goods and/or services or a proper invoice, whichever is later.
- G. If available, charges should be provided on electronic media at the detail level. Magnetic tape is the preferred media.

All additional instructions pertaining to invoices and billing are identified in the paragraph of the "Contractual Terms and Conditions" section of this solicitation entitled "Invoices".

14. Universal Service Fund (USF) Participation

- A. The Contractor agrees to make available to all requesting USF Participants, all Services as delineated and priced herein.
- B. All USF requests by participants shall be made directly to the Contractor. The Contractor agrees to provide the Services directly to the USF participant, and bill each USF participant directly.
- C. The Contractor agrees to any and all additional submission of paperwork as generated by the said contract participation required by the USF as administered by the FCC, i.e., obtaining the correct amount of reimbursement from the FCC, etc.
- D. The Contractor agrees and understands that the responsibility for payment of all charges incurred, and the responsibility for resolving all service problems as well as administration of said contract for USF participation shall be the sole responsibility of the Contractor.

15. Mandatory Installation Requirements:

- A. The Contractor shall terminate the T-1 and/or ISDN/PRI service on a Contractor-provided RJ-45 network interface device (NID) located in the Authorized User's building telecommunications equipment room. The NID shall be labeled to clearly identify the location of each T-1 and/or ISDN/PRI on the interface. The NID shall be located in each facility's building main telecommunications equipment room. Additionally the Contractor shall provide and install fast-acting gas-tube transient voltage surge suppressors on each line installed in the facility. The Commonwealth will not accept carbon block protectors as secondary protection.

NOTE: The Commonwealth will be responsible for all intra-building cabling from the NID to the telecommunications equipment.



DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 12 OF 13
NAME OF CONTRACTOR	REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO		INITIALS

- B. During the course of the installation, the Contractor shall not interfere with the current operational telephone system and/or telecommunications cabling system in a manner that causes operational outages. In the event that temporary modifications to the existing telephone and/or cabling systems become necessary to complete the installation of the new service, the Contractor shall notify the on-site contact person of such need in order to schedule a mutually agreeable time for the state to have the modifications completed.
- C. The Contractor shall be responsible for obtaining all rights-of-way, licenses, and/or permits required by applicable authorities in order to install the services at the locations specified on the Telecommunications Service Order issued by VITA.

16. Telecommunications Service Order (TSO) Processing:

- A. VITA reserves the exclusive authority to order service from the contract that results from this solicitation. All requests for service under the contract will be submitted to the Contractor on a Virginia Information Technologies Agency, "Telecommunications Service Order (TSO)" that has been signed by an authorized "Ordering Officer" appointed by VITA's Contracts Manager, or designated representative. The Ordering Officers appointed by VITA's Contracts Manager are identified in the paragraph of the "Contractual Terms and Conditions" section of this solicitation entitled, services from the contract, and will cite the contract as its ordering authority.
- B. The TSO will clearly identify the services desired, requested service installation date, point of contact at the site that is familiar with the installation requirements, and other information necessary to accurately deliver the required services.
- C. Changes, additions and or deletions to the services requested will not be permitted unless approved in advance by an Ordering Officer.
- D. Upon processing a properly issued TSO, the Contractor must provide VITA written confirmation that the service requested will be delivered as ordered, or amended with approval from an Ordering Officer. The written confirmation must include the Contractor's service order number, the newly assigned telephone number (if applicable), service installation date, and the name and telephone number of the Contractor's representative responsible for processing the TSO. The confirmation should be received by VITA's ordering office at least seventy-two (72) hours before the agreed to due date.

NOTE: A copy of a VITA Telecommunications Service Order (TSO) is provided in "Attachment A".

17. Warranty and Maintenance Requirements:

- A. The Primary Rate Interface (PRI) ISDN service shall be warranted to operate free from failure and shall be available for use by the Authorized User twenty-four (24) hours per day, seven days per week, including weekends and holidays. The cost of the warranty shall be included in the monthly cost for the service. Bidders shall provide the name, address, and toll-free telephone number of the Bidder's service organization on page 13 of this solicitation.
- B. The Contractor shall respond to reports of interruptions of the normal operation of the Primary Rate Interface (PRI) ISDN service within one (1) hour after receipt of notification from the Commonwealth. The Contractor's response may be on-site or from a remote location based on the Contractor's determination of the source of the failure. If an on-site response is required, the contractor's repair personnel shall be on-site and working to restore service within four (4) hours after receipt of the initial report of the failure. The Contractor shall restore service to normal operation within eight (8) hours after the initial report of the failure or provide a credit to the Authorized User for each eight (8) hours or portion thereof that the circuit is out of service.

18. MCI is the Commonwealth's current preferred inter-exchange carrier (PIC). To be responsive, the Bidders' facilities must provide "Equal Access" to all inter-exchange carriers (IXCs) to allow the Commonwealth to route all of its outgoing long distance calls to MCI, or any other IXC that the State may select to use in the future. In the space provided on the Price Schedule, Bidders shall quote the firm fixed price the State will be charged to change its inter-LATA and intra-LATA PICs to MCI or to another IXC at any time during the term of the contract or its renewal periods.

19. Concurrent with the issuance of this IFB, VITA is developing a long-term strategy for procuring local exchange telephone services throughout the Commonwealth. This effort could result in contracts being awarded for the provision of LEC services in large

DIT - 62A 1-15-91	SCHEDULE	BID NO. 2004-039	PAGE 13 OF 13
NAME OF CONTRACTOR		REQUIRED DELIVERY DATE (RDD) 30 DAYS ARO	INITIALS

distinct geographical regions of the State. Therefore, by submitting a bid, each Bidder agrees that if it is the vendor awarded the contract resulting from this solicitation, and is also the recipient of a contract to provide the same or substantially similar services on a statewide basis or in a region encompassing the location(s) specified herein, the Commonwealth shall have the option to cancel this agreement and have the services provided under the new contract.

Bidders further agree that should the Commonwealth convert the Services specified herein to a state or regional contract, the Commonwealth will not be held liable for early termination of the original contract, nor will the Commonwealth be responsible for any installation or conversion charges to acquire services under the replacement contract.

20. Bidder's attention is directed to the Code of Virginia 56-234. The Commonwealth is procuring Services as identified and provisioned under this Contract. The only Terms and Conditions governing the purchase and provision of these Services are contained herein. Any bid response that purports to supply Services in whole or in part under different Terms and Conditions, shall be considered non-responsive.
21. Neither VITA or the Authorized User will sign or execute any additional contract, license or other agreements containing contractual terms and conditions as a result of this procurement. Any document signed by persons other than the VITA Contracts Manager or authorized representative, shall have no validity and the attached terms and conditions shall supercede all such agreements. Bidders should read and understand all of the terms and conditions prior to submission of a bid.
22. Bidders attention is directed to the Code of Virginia §58.1-3813.1. Please note that the Commonwealth is exempt from paying E-911 charges. Bidders shall not include such charges in their bid response and any inclusion of E-911 charges shall result in the Bidder's response being declared non-responsive.
23. VITA Supply Chain Management (SCM) maintains a web site with a URL of [www.asd.virginia.gov](http://www.asd.virginia.gov). This web site provides information about SCM and acquisitions conducted by SCM for Information Technology related items. Vendors are invited to check this site regularly.
24. The results of this solicitation will not be given out by telephone. Bidders wishing a copy of the bid results must include a self-addressed, stamped envelope along with their bid. The envelope should be marked with the words "BID RESULTS" and IFB number 2004-039. Results will be made available as soon as a decision is made.

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IN THE SPACE BELOW, BIDDERS SHALL PROVIDE THE NAME, ADDRESS, AND TELEPHONE NUMBER OF THE SERVICE ORGANIZATION.

SEE ATTACHED



**SOLICITATION INSTRUCTIONS**  
REV. 01/31/04

**1. EXPLANATION TO BIDDERS:**

Any explanation desired by a vendor regarding this solicitation/invitation for bid must be requested in writing and with sufficient time allowed for a reply to reach the vendor before the submission of their bids. PRIOR TO SUBMISSION OF A BID, VENDORS ARE REQUIRED TO READ THESE INSTRUCTIONS, REVIEW THE SCHEDULE, READ ALL TERMS AND CONDITIONS AND CHECK THE SUPPLY CHAIN MANAGEMENT (SCM) DIRECTORATE's WEB SITE AT ([WWW.ASD.VIRGINIA.GOV](http://WWW.ASD.VIRGINIA.GOV)) FOR ANY AMENDMENTS OR CHANGES. THIS SOLICITATION IS SUBJECT TO THE PROVISIONS OF THE VIRGINIA PUBLIC PROCUREMENT ACT (VPPA). Any interpretation required by the State will be in the form of an amendment to the solicitation; SEE PARAGRAPH 10 BELOW. Oral explanations or instructions given before the award of the Contract will not be binding.

**2. PREPARATION OF SOLICITATION**

A. Bids shall be submitted on the forms furnished, and must bear an original signature by an individual authorized to bind the company submitting the bid. If erasures or other changes appear on the form, each erasure or change must be initialed by the person signing the bid. Telegraphic or facsimile bids will not be considered. Vendors may not submit multiple bids in a single envelope.

B. Vendors are required to enter their Federal Identification Number [FIN] in the upper right hand corner on Page 1, VITA Form 62. This number must correspond with the FIN number shown on Page 1 of the VITA Vendor Application For Registration Form submitted by a principal or officer of the firm submitting the bid. Failure to enter a number in the space provided or to provide a correct FIN number may delay award or result in VITA determining that the vendor is not registered to conduct business with VITA. It is the vendor's responsibility to provide the correct FIN number and to keep VITA updated as to any changes in vendor's status.

C. The bid form may provide for submission of a price or prices for one or more items. All prices shall be entered in the schedule; VITA Form 62. Where the bid form explicitly requires that the vendor bid on all items (e.g., an all or none requirement), failure to do so will disqualify the bid. When submission of a price on all items is not required, vendor should insert the words "no bid" in the space provided for any item on which no price is submitted.

D. Additional bids may be submitted, when in the vendor's judgment they can provide more than one solution which meets the required specifications of the procurement. Additional bids shall be submitted on either a duplicate copy of the bid document or on plain paper and shall be clearly identified with the words "ADDITIONAL BID" written or printed on the face of each additional bid. Additional bids shall not be considered unless detailed specifications or descriptions sufficient to establish quality, utility and merit accompany the bid.

VENDORS SUBMITTING ADDITIONAL BIDS ARE REMINDED THAT THE TERMS AND CONDITIONS WHICH APPLY TO THE ORIGINAL BID SHALL ALSO APPLY TO THE ADDITIONAL BID AND ANY MODIFICATION TO TERMS AND CONDITIONS OF A SOLICITATION OR THE ADDITION OF RESTRICTIVE PROVISIONS BY A BIDDER SHALL BE CAUSE FOR REJECTION OF THE BID.

E. Modification of bids already submitted will be considered if received at the office designated in the invitation for bids before the time set for opening of bids.

**3. SUBMISSION OF BIDS**

TO BE CONSIDERED, THE BID MUST BE RECEIVED AT THE ADDRESS GIVEN IN BLOCK #6 OF THE SOLICITATION ON OR BEFORE THE DATE AND HOUR DESIGNATED. Vendors must pay particular attention to ensure that the bid is properly addressed. The State is not responsible if the bid is not properly addressed. The State is not responsible if the bid does not reach the destination specified by the date and time

identified on page 1 of the Solicitation. Sealed bids received after the date and hour identified on page 1 of the solicitation are automatically disqualified, and will not be considered. All bids must be sealed, marked and addressed, to the address shown on page 1 of the Solicitation, and marked on the outside of the vendor's envelope as in the example below. Failure to do so may result in a premature opening of, or a failure to open, the bid.

From:	Name of Vendor	
	Street or Box Number	
	City, State, Zip Code	
	Due Date	Time
	IFB No.	

#### 4. LATE BIDS, MODIFICATIONS OF BIDS OR WITHDRAWALS OF BIDS

A. Any bids received at the office designated as the Issuing Office on page 1 of the Solicitation after the exact time specified for receipt will not be considered for award.

B. A bid may be amended and/or withdrawn by a vendor if the office issuing the bid receives the request in writing before the date and hour set forth in the bid form. The request must be signed by a person authorized to represent the person or firm that submitted the bid. Submission of a subsequent bid shall normally constitute the withdrawal of any prior bid submitted by the same bidder or offeror on the same IFB.

#### 5. PUBLIC OPENING OF BIDS

Bids will be publicly opened at the time and date specified on page 1 of the Solicitation document. Bids will not normally be evaluated at the bid opening meeting. All bids will be opened at the location shown on page 1 of the solicitation.

#### 6. SOLICITATION TERMS AND CONDITIONS

The terms and conditions contained in this solicitation are considered mandatory and are the only terms and conditions governing transactions under any Contract awarded as a result of this solicitation.

If the vendor includes additional terms and conditions on pre-printed marketing sheets, pre-printed catalogues, or other pre-printed materials, then it is understood that those terms and conditions are of no consequence to any resulting Contract.

Any other modification, addition, clarification, or change to the mandatory terms and conditions by the vendor shall cause the bid to be rejected.

#### 7. AWARD OF CONTRACT

Bids shall be evaluated and the responsive and responsible bidder offering the lowest price will be awarded the Contract. The State reserves the right to reject any and all bids in whole or in part and to waive any informality in the bids.

#### 8. AWARD NOTICES

Upon the completion of evaluation, the State will either post a NOTICE OF AWARD (NOA) or a NOTICE OF INTENT TO AWARD (NOIA). If a NOIA is used, the notice will be publicly posted ten days prior to the actual award date of the Contract. All award notices will be posted on the DGS/DPS eVA web site ([www.eva.state.va.us](http://www.eva.state.va.us)), SCM's web site ([www.asd.virginia.gov](http://www.asd.virginia.gov)) and posted in SCM's lobby in written format.

A NOTICE OF INTENT TO AWARD OR A NOTICE OF AWARD will be mailed to any bidder submitting a self-addressed, stamped envelope with their bid.



NOTICES OF INTENT TO AWARD OR NOTICES OF AWARD will be posted in accordance with paragraph 6.3 of the Vendor's Manual.

TELEPHONIC REQUESTS FOR BID RESULTS WILL NOT BE HONORED.

#### 9. AMENDMENT OF SOLICITATION

Any amendment or change to this solicitation will be issued in writing and will identify the changes to be made in the bid. All amendments will be posted to the SCM's Web page at ([www.asd.virginia.gov](http://www.asd.virginia.gov)) and posted in SCM's lobby in written format.

If the bid opening date is extended the new date and time will be clearly shown on the face of the amendment.

Bidders will be required to sign and return a copy of the amendment with their bid to indicate that they have received the document and are aware of the changes made.

#### 10. ANTI-COLLUSION CERTIFICATION

By Bidder's signature on the face of this bid, Bidder certifies that this bid is made without prior understanding, agreement, or connection with any corporation, firm, or person submitting a bid for the same equipment, software, or services, and is in all respects fair and without collusion or fraud. Vendor understands collusive bidding is a violation of the Virginia Governmental Frauds Act and Federal Law and can result in fines, prison sentences, and civil damage awards. Bidder agrees to abide by all conditions of this bid and certifies that he or she is authorized to sign this bid for the bidder' firm.

#### 11. DEMONSTRATIONS

The State reserves the right to require the Bidder to demonstrate to the satisfaction of the State, that the products offered will perform in a completely acceptable manner and to meet or exceed the specifications referenced in the solicitation. The demonstration site and time is subject to agreement between the State and Bidder

#### 12. PROTESTS OF AWARDS

All protests of awards shall be conducted in accordance with the provisions of the VPPA.

#### 13. CONTRACT

Any Contract which is awarded as a result of this solicitation, offer and award shall be between VITA and the Contractor. No other agency, institution or public body may negotiate in any way with the vendor concerning the items identified in the schedule or any terms and conditions of the Contract. All problems associated with the resulting Contract shall be brought to the attention of the Contracts Manger, VITA or designated representative.

Specifications - Any comments or questions concerning the specifications, terms and conditions or any note contained in this solicitation shall be submitted, in writing to the issuing office (See VITA Form #62) at least ten (10) days prior to the closing date.

#### 14. TRADE SECRETS OR PROPRIETARY INFORMATION

Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the bidder must invoke the protections of Code of Virginia, Section 2.2-4342, prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reason why protection is necessary. The proprietary or trade secret material submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The classification of an entire bid document, line item prices and/or total bid prices as proprietary or trade secrets is not acceptable and will result in rejection of the bid.

**CONTRACTUAL TERMS AND CONDITIONS  
INVITATION FOR BID (IFB) #2004-039**

**1. SCOPE OF CONTRACT**

The following paragraphs contain the contractual terms and conditions by which the Commonwealth of Virginia, hereinafter referred to as "Commonwealth" or "State" or "VITA" (Virginia Information Technologies Agency), will acquire T-1 and Integrated Services Digital Network/Primary Rate Interface (ISDN/PRI) Access Services ("Services") on the behalf of Agencies, Institutions, and other public bodies as defined in §2.2-4301 of the Virginia Public Procurement Act ("VPPA"), hereinafter referred to as "Authorized User", in the area of Charlottesville, Crozet, Scottsville, and Standardville, Virginia, from the Contractor identified on the Cover Page (Page 1) of the Solicitation, hereinafter referred to as "Contractor." This is firm fixed-price, requirements-type Contract. This is a firm fixed-price, requirements-type contract.

**2. APPLICABLE LAWS AND COURTS**

This solicitation and any resulting Contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with all applicable federal, state and local laws, rules and regulations.

**3. ANTI-DISCRIMINATION**

By submitting their bids, bidders certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §2.2-4311 of the Virginia Public Procurement Act. If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the Contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color, gender or national origin and shall be subject to the same rules as other organizations that Contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (Code of Virginia, § 2.2-4343.1E).

In every Contract over \$10,000 the provisions in a. and b. below apply:

a. During the performance of this Contract, the Contractor agrees as follows:

1) The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause. -

2) The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.



3) Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for meeting these requirements.

b. The Contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

#### **4. ETHICS IN PUBLIC CONTRACTING**

By submitting their bids, bidders certify that their bids are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder, supplier, manufacturer or subcontractor in connection with their bid, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.

#### **5. IMMIGRATION REFORM AND CONTROL ACT OF 1986**

By submitting their bids, bidders certify that they do not and will not during the performance of this Contract employ illegal alien workers or otherwise violate the provisions of the federal Immigration Reform and Control Act of 1986.

#### **6. DEBARMENT STATUS**

By submitting their bids, bidders certify that they are not currently debarred by the Commonwealth of Virginia from submitting bids on Contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

#### **7. ANTITRUST**

By entering into this Contract, the Contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular Services purchased or acquired by the Commonwealth of Virginia under this Contract.

#### **8. PAYMENT**

##### **a. To Prime Contractor:**

1) Invoices for items ordered, delivered and accepted shall be submitted by the Contractor directly to the payment address shown on the purchase order/Contract. All invoices shall show the state Contract number and/or purchase order number; social security number (for individual Contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).

2) Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.

3) All goods or services provided under this Contract or purchase order, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.

4) The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.

5) **Unreasonable Charges.** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, Contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the Contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A Contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges that are not in dispute (Code of Virginia, § 2.2-4363).

b. To Subcontractors:

1) A Contractor awarded a Contract under this solicitation is hereby obligated:

(a) To pay the subcontractor(s) within seven (7) days of the Contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the Contract; or

(b) To notify the agency and the subcontractor(s), in writing, of the Contractor's intention to withhold payment and the reason.

2) The Contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the Contract) on all amounts owed by the Contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier Contractor performing under the primary Contract. A Contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.

## 9. ASSIGNMENT OF CONTRACT

To the fullest extent permitted by law, the parties agree that Contractor's rights under this Contract shall not be assignable, in whole or in part, to any other party without the Virginia Information Technologies Agency's (VITA's) written consent, and that any purported assignment or transfer without such consent shall be null and void. If any law limits the right of the parties to prohibit assignment or nonconsensual assignments, the effective date of the assignment shall be as follows. The Contractor shall give the VITA purchasing office prompt written notice of the assignment, signed by authorized representatives of both the Contractor and the assignee. This written notice shall be on VITA's "Assignment Notice / Payment Instruction" form and shall provide all information requested on that form. Copies of the form may be obtained from the Contracts Manager, VITA, or designee. Upon VITA's acknowledgment of receipt of the properly executed form, the Assignee shall notify the Controller, VITA of the assignment and shall supply the Controller, with a copy of the properly executed form. Any payments made prior to receipt of such notification and form shall not be covered by this assignment.

In the event VITA receives any notice from a third party claiming to be an assignee of any rights of the Contractor under this Contract, Contractor agrees that payment or other performance in respect of those



rights shall not be due until at least thirty days after VITA's receipt of the notice required by the above paragraph or receipt of a similarly executed notice confirming the absence or revocation of the purported assignment. The Supply Chain Management Directorate of VITA shall promptly notify the Contractor of any assignment notice it receives.

#### **10. QUALIFICATIONS OF BIDDERS**

The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the bidder to perform the Services and the bidder shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect bidder's physical facilities prior to award to satisfy questions regarding the bidder's capabilities. The Commonwealth further reserves the right to reject any bid if the evidence submitted by, or investigations of, such bidder fails to satisfy the Commonwealth that such bidder is properly qualified to carry out the obligations of the Contract and to provide the Services contemplated therein.

#### **11. MODIFICATIONS**

This contract maybe modified in accordance with §2.2-4309 of the Code of Virginia. Such modifications may only be made by the representatives authorized to do so. No modifications to this contract shall be effective unless it is in writing and signed by the duly authorized representative of both parties. No term or provision hereof shall be deemed waived and no breach excused unless such waiver or consent to breach is in writing. For purposes of the contract, the only authorized representative for the Commonwealth shall be the individual identified in the Commonwealth's Representative block on the Cover Page (Form 62 Rev 2/10/2004) of this solicitation or his duly designated alternate, and for the Contractor the person identified in the Contractor's block on the Cover Page of the solicitation or his/her duly designated alternate.

Any contract issued on a firm fixed price basis may not be increased more than twenty five percent (25%) or \$50,000.00 whichever is greater, without the approval of the Governor of the Commonwealth of Virginia or his authorized designee.

#### **12. DEFAULT**

In case of failure to deliver Services in accordance with the Contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies that the Commonwealth may have.

#### **13. TAXES – FEDERAL, STATE AND LOCAL**

The Commonwealth of Virginia is exempt from Federal excise and all State and Local taxes. Such taxes shall not be included in Contract prices. Tax certificates of exemption, Form ST-12 can be obtained online at <http://www.tax.state.va.us/>. Deliveries against this Contract shall usually be free of Federal excise and transportation taxes. The Commonwealth's excise tax exemption registration number is 54-73-0076K.

#### **14. SPECIFICATIONS AND USE OF BRAND NAMES**

Unless otherwise provided in the solicitation, the name of a certain brand, make or manufacturer does not restrict bids to the specific brand, make or manufacturer named. Any item which the State at its sole discretion determines to be the equal of that specified as defined in the Schedule,

will be accepted. The award will be made to the lowest responsive and responsible bidder or offeror offering the functional equivalent to the brand name described in the specification. Thus, equivalent products of other manufacturers will be considered only if proof of equivalency is contained in or accompanies the bid.

## 15. INSURANCE

By signing and submitting a bid under this solicitation, the bidder certifies that if awarded the Contract, it will have the following insurance coverages at the time the Contract is awarded. For construction Contracts, if any subcontractors are involved, the subcontractor will have workers' compensation insurance in accordance with §§ 2.2-4332 and 65.2-800 et seq. of the Code of Virginia. The bidder further certifies that the Contractor and any subcontractors will maintain these insurance coverages during the entire term of the Contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

### INSURANCE COVERAGES AND LIMITS REQUIRED:

- a. Worker's Compensation - Statutory requirements and benefits.
- b. Employers Liability - \$100,000.
- c. Commercial General Liability - \$500,000 combined single limit. Commercial General Liability is to include Premises/Operations Liability, Products and Completed Operations Coverage, and Independent Contractor's Liability or Owner's and Contractor's Protective Liability. The Commonwealth of Virginia must be named as an additional insured when requiring a Contractor to obtain Commercial General Liability coverage.

## 16. ANNOUNCEMENT OF AWARD

Upon the award or the announcement of the decision to award a contract over \$30,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the DGS/DPS eVA web site ([www.eva.state.va.us](http://www.eva.state.va.us)) for a minimum of 10 days.

## 17. DRUG-FREE WORKPLACE

During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific Contract awarded to a Contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the Contract.



## **18. NONDISCRIMINATION OF CONTRACTORS**

A bidder, offeror, or Contractor shall not be discriminated against in the solicitation or award of this Contract because of race, religion, color, sex, national origin, age, or disability or against faith-based organizations. If the award of this Contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this Contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.

## **19. ENTIRE AGREEMENT**

This Contract, the solicitation, bid response, solicitation instructions, attachments, and all Services specifically listed in the Schedule, and the notes in the Schedule constitute the entire agreement between the parties with respect to the subject matter of this Contract. All prior agreements, representations, statements, negotiations and undertakings are hereby superseded with respect to Services acquired by the State under the terms and conditions of this Contract.

No other written documents regardless of form or content shall be executed by any agency or institution for Services acquired under this Contract unless signed by the Contracts Manager, VITA, or his alternate as designated by the Director, VITA.

## **20. BREACH**

Contractor shall be deemed in breach of this Agreement if Contractor (a) fails to make any Service ready for acceptance testing by the specified delivery date; (b) repeatedly fails to respond to requests for Warranty maintenance or other required Service within the time limits set forth in this Agreement; (c) fails to comply with any other term of this Agreement and fails to cure such noncompliance within ten days (or such greater period as is acceptable to the Commonwealth) following Contractor's receipt of a "Show Cause" Notice identifying such noncompliance; or (d) fails to provide a written response to the Commonwealth's "Show Cause" Notice within ten (10) days after receiving same.

Contractor shall not be in breach of this Agreement if its default was due to causes beyond the reasonable control of, and occurred without any fault or negligence on the part of, both the Contractor and its subcontractors. Such causes may include, but are not restricted to, acts of God or of the public enemy, acts of the Commonwealth in either its sovereign or Contractual capacity, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, and unusually severe weather.

In the event of breach, in addition to any other remedies provided by law, the Commonwealth may cancel its obligations with respect to any or all unaccepted Products or Services. All costs for deinstallation and return of Products shall be borne by the Contractor. In no event shall any failure by the Commonwealth to exercise any remedy available to it be construed as a waiver of or consent to any breach.

## **21. CONTRACTOR COMMITMENTS, WARRANTIES AND REPRESENTATIONS**

Any commitment made by the Contractor within the scope of this Contract shall be binding upon Contractor. For the purposes of this Contract, a commitment by the Contractor includes:

- b. Prices and options committed to remain in force over a specified period(s) of time;

- c. Any written warranty or representation made by the Contractor in this solicitation as to hardware or software performance, or other physical design or functional characteristics of that which is offered.

## **22. SERVICE COMMENCEMENT DATES**

- a. The Contractor shall deliver/install the requested Services ready for use, by the installation date identified on each individual TSO, and subsequently agreed to.
- b. Any amendment by the State to this Contract or any part thereof, may require the establishment of a new mutually agreed to Service commencement date. The State may delay the Service commencement date by notifying the Contractor at least ten (10) days before the required Service commencement date.
- c. If Services are not delivered within the time specified in the Schedule, the State reserves the right to cancel the award of this Contract (or any TSO issued under this Contract) and/or terminate this Contract for default without further obligation, and award the solicitation to the next responsive and responsible bidder. Contractors are cautioned that failure to deliver the proposed Services as stated in response to a solicitation document may result in removal from VITA's Vendor Registration File as per Section 7.20 of the Division of Purchases and Supply's Vendor's Manual dated December 1998.
- d. Neither the Contractor nor the State shall be responsible for delays resulting from acts beyond the control of each party. These include, but are not limited to, acts of God, riots, acts of war, fire, earthquakes, epidemics, or disasters.

## **23. TELECOMMUNICATIONS SERVICE ORDERS (TSOs)**

VITA retains the exclusive authority to order all Services delineated herein. The Commonwealth will issue a Telecommunications Services Order (TSO) to the Contractor for Services identified herein. To be valid, the TSO must cite the Contract Number identified in the upper left hand corner of VITA form 62 (Rev 2/10/2004), and must be signed by an Ordering Officer authorized to bind the Commonwealth contractually for telecommunications Services acquired under this Agreement. The TSO must identify the Service(s) to be acquired, the price for each Service and the required Service Commencement Date for each Service.

Upon receipt of a TSO via either regular mail, facsimile, or electronically, the Contractor shall process the TSO and return a Service Order identifying the following information:

- a. Verification that the TSO is technically correct;
- b. Date Services will commence;
- c. Verification of the charge for each item (Service) to be provided, and;
- d. Other applicable administrative information necessary to deliver the Services requested on the TSO.

A copy of VITA's standard TSO is attached to this solicitation as "Attachment A".

## **24. ORDERING OFFICER(S)**

The Contracts Manager, Supply Chain Management Directorate, VITA, appoints the following authorized Primary and Alternate Ordering Officers. The Ordering Officer(s) authority is limited to ordering the Services as identified in the Schedule herein, by written TSO(s) which reference this Contract, and does not include the ability to add any additional Services not set forth in the Schedule



herein or to change or modify any prices, terms and/or conditions agreed upon by the parties hereto. All changes to this Contract must be incorporated in a formal modification to this Contract by the parties identified in paragraph 24 of this Contract.

The authorized Ordering Officers appointed by VITA and assigned to this Contract are identified below. Notwithstanding anything to the contrary, the State will make payment only against the base Contract and other valid TSO(s) executed by the Ordering Officers listed below.

ALTERNATE ORDERING OFFICER

Mr. Phil Johnson  
VITA  
110 South 7th Street  
Richmond, VA 23219  
Phone (804) 371-8537  
pjohnson@dit.state.va.us

PRIMARY ORDERING OFFICER

Mr. Donald Spangler  
VITA  
110 South 7th Street  
Richmond, VA 23219  
Phone (804) 371-8538  
dspangler@dit.state.va.us

**25. CONTRACTOR ACCESS TO COMMONWEALTH LOCATION/S**

Commonwealth shall grant to Contractor personnel such access to the Commonwealth location as may be necessary or appropriate for Contractor to perform its obligations under this Agreement, subject to all security issues. For any individual Commonwealth location, the Contractor may be required to undergo additional security procedures that may include but not be limited to; records verification, submission of photos and or fingerprints, etc. The Contractor may at any time, for any Commonwealth location, be required to undertake the execution and completion for each individual employee, the requirement of the submission of additional forms that the Commonwealth would consider reasonable for security measures. These forms may include the individual employee's agreement that all Commonwealth information that is garnered while at the Commonwealth site is confidential and proprietary. Any unauthorized release of proprietary information by the Contractor or Contractor's employees shall constitute a breach of this Agreement.

**26. SERVICES**

During the term of this Contract, the Contractor is not authorized to substitute any Service identified in the Schedule without the written permission of the Director, Supply Chain Management Directorate, VITA. Violation of this condition shall be considered grounds for termination of the Contract.

**27. PATENT/COPYRIGHT PROTECTION**

Contractor, at its own expense, shall defend any suit brought against the Commonwealth for the infringement of patents, copyrights or trade secrets enforceable in the United States if the claim of infringement is alleged to relate to or arise from the Contractor's or Commonwealth's use of any equipment, software, materials or information prepared, developed or delivered in connection with performance of this Agreement. In such suit, Contractor shall indemnify the Commonwealth, its agents, officers and employees for any loss, liability or expense incurred as a result of such suit.

The purchasing agency shall notify the Contractor of such suit within a reasonable time after learning of it and shall give the Contractor the full right and opportunity to conduct the defense of the suit, subject however to the requirements of Section 2.2-510 and Section 2.2-514 of the Code of Virginia or any successor statute. If principles of governmental or public law are involved, the Commonwealth may, at its option and expense, participate in the defense of the suit.

The Contractor shall not be required to indemnify the Commonwealth for liability arising solely out of the Commonwealth's own specifications or design or solely from the combination of equipment or software furnished hereunder with any equipment or software not supplied by the Contractor.

If, any Product or Service becomes, or in the Contractor's opinion, is likely to become, the subject of a claim of infringement, Contractor may, at its option, provide noninfringing substitutes that are satisfactory to the Commonwealth, or at Contractor's option and expense, may obtain the right for the Commonwealth to continue the use of such Product or Service.

If the use of such equipment or software by the Commonwealth is prevented by permanent injunction or by Contractor's failure to procure the right for the Commonwealth to continue using the software, the Contractor agrees to take back the infringing equipment, software, materials or information and refund the total amount the Commonwealth has paid Contractor under this Agreement, less one half (1/2%) percent of the total paid for each month of use by the Commonwealth. This obligation is in addition to the obligations cited in the first four subparagraphs above.

#### **28. NON-APPROPRIATION**

All funds for payment of Services ordered under this Contract are subject to the availability of legislative appropriation for this purpose. In the event of non-appropriation of funds by the Legislature for the Services listed under this Contract, the Commonwealth will terminate this Contract, or any individual TSO, for those Services for which funds have not been appropriated. Written notice will be provided to the Contractor as soon as possible after legislative action is completed.

If any purchases are to be supported by federal funding, and such funding is not made available, the Commonwealth may terminate this Contract for Services dependent on such federal funds without further obligation.

#### **29. HEADINGS NOT CONTROLLING**

Headings used in this Contract are for reference purposes only and shall not be considered to be a substantive part of this Contract.

#### **30. PRICE PROTECTION/ADJUSTMENTS**

The State will not pay any additional costs above those costs provided for in the Schedule identified herein. In no event may the amount of any Contract, without adequate consideration, be increased for any purpose.

Any price decrease effectuated during the Contract period by reason of market change shall be passed on to the Commonwealth of Virginia. This decrease will be effective on the date the price decrease is announced to the general public.

#### **31. TERM**

The term of this Contract shall be for a period of one (1) year from the date of award. The Commonwealth at its sole option may extend the term of this Contract, at the prices quoted or less, for up to three (3) additional one (1) year periods. The Contractor shall be given thirty (30) days notice of the Commonwealth's intention to extend the term for such additional periods.



### **32. TERMINATION FOR CONVENIENCE**

The Virginia Information Technologies Agency (VITA), may at its sole option and discretion, cancel all or any portion of the Services set forth in this Contract at any time such action is deemed to be in the best interest of the Commonwealth of Virginia.

The Contractor shall be given thirty (30) days written notice of any such request for termination.

By execution of this Agreement, Contractor agrees that in the event of termination for convenience, there shall be no termination costs or charges due.

The Commonwealth makes no assurances that any Service purchased under this Contract will remain in service for any minimum amount of time.

### **33. TERMINATION OF INDIVIDUAL TSO**

Any individual TSO under this Agreement may be terminated, in whole or in part, by the Commonwealth for its convenience, at any time by thirty (30) days written notice to the Contractor. There are no other costs or obligations for termination for convenience, i.e. circuit or service life. The Commonwealth shall be responsible for any costs solely associated with circuit or service de-installation.

### **34. CONTRACTUAL RECORDS**

All Contractual books, records and other documents related to matters under this Contract shall be made available by Contractor to the State and its designated agents for a period of five (5) years after final payment for purposes of audit and examination.

Contractual records are hereby further defined as this Contract and all delivery/purchase orders, invoices or correspondence directly relating to this agreement.

### **35. LIMITATION OF LIABILITY**

To the maximum extent permitted by applicable law, the Contractor's liability under this Contract for loss or damages to government property caused by use of any defective or deficient supplies, products, equipment and/or services delivered under this Contract shall not exceed the greater of \$15,500.00 or two (2) times the amount of money paid to the Contractor under this Contract during the twelve-month period preceding the event or circumstance giving rise to such liability. The Contractor will not be liable under this Contract for any indirect, incidental, special or consequential damages, or damages from loss of profits, revenue, data or use of the supplies, equipment and/or services delivered under this Contract. The above limitation of liability is per incident. The limitation and exclusion of damages in the foregoing sentences will not apply, however, to liability arising from: (a) personal injury or death; (b) defect or deficiency caused by willful misconduct or negligence on the part of the Contractor; or (c) circumstances where the Contract expressly provides a right to damages, indemnification or reimbursement.

### **36. ACCEPTANCE, TESTING AND COMPLIANCE WITH SPECIFICATIONS**

All Services (each installation) are subject to inspection and testing by the State to ensure Services delivered are in accordance with all requirements delineated herein and in the attached Schedule, and any which do not meet or exceed the specifications or other requirements of the Contract may be rejected. The State shall be given seventy-two (72) hours from the completion of installation by the Contractor to test, evaluate and accept the Services delivered or furnished under this Contract (provided that the using

agency, in its sole discretion, may accept the same prior to expiration of the seventy-two (72) hour period). If the Contractor's Services fail to meet the Contract specifications or other requirements, or those required by the Contractor's own technical documentation, then the same may be rejected and returned to the Contractor. Such rejection will terminate the individual TSO issued under this Contract, and at the sole option of the State, the Contract. Such termination shall exempt the State from all costs incurred by the Contractor.

Acceptance shall be effective for the purpose of making payment for Services delivered, however, acceptance by the State following testing and evaluation during the seventy-two (72) hour period shall not be conclusive that the Services conform in all respects to the Contract specifications and other requirements. In the event that nonconformance therewith is discovered by the State after acceptance, whether due to a latent defect or otherwise, the Contractor shall take whatever action is necessary to conform the Services to the Contract specifications and other requirements, including but not limited to modification or replacement of the same. The Contractor's failure to do so shall constitute breach of Contract for which the State may exercise the remedies provided in the section herein entitled "Termination and Cancellation," in addition to and not in lieu of any other remedies available under Virginia law.

### 37. INVOICES

All invoices shall be rendered promptly after all Services covered by the invoice have been accepted. All payments under this Agreement shall be monthly in arrears. No invoice may include any costs other than those identified in the Schedule or the individual TSO referencing this Contract. Invoices shall provide at a minimum:

1. Type and description of the Service;
2. Charge for each item;
3. This Contract Number/TSO Number, and;
4. Contractor's Federal Identification Number (FIN);

The Contractor shall deliver one consolidated invoice for all Services billed under this Contract. For this one consolidated invoice, the Contractor is required to provide both a paper version and an electronic media version that has been mutually agreed to by both parties. The Contractor's billing cycle must begin on the 28<sup>th</sup> day of each month, and end on the 27<sup>th</sup> day of each month. The Contractor must provide an accurate invoice to VITA within the first ten (10) days of the following month.

VITA will provide to the Contractor, written documentation of all disputed amounts shown on any invoice within fifteen (15) days of receipt of said invoice. The Contractor shall provide written evidence within fifteen (15) days of receipt of VITA's identification of the disputed amounts, that the disputed amounts are valid. In the absence of the Contractor's written evidence identifying the merit of the disputed amounts, VITA will not pay the disputed amounts and consider the matter concerning the specific identified amounts, closed. Notwithstanding this paragraph, the Contractor may seek relief as delineated in paragraph 44, entitled "Contractual Disputes", or any other appropriate section of this Contract.

VITA shall be given fifteen (15) distinct separate days to review each invoice. Should the Contractor submit more than one invoice at a time, then the Contractor understands and agrees that VITA may expend up to fifteen (15) days reviewing one month's invoice before the review of the next month's invoice may commence. For every instance whereby the Contractor submits either multiple invoices at one time, or submits additional invoices during VITA's review of a previously submitted invoice, VITA



RESERVES THE RIGHT TO REVIEW EACH INVOICE SEPARATELY FOR UP TO FIFTEEN (15) DAYS AFTER RECEIPT AND ANY ADDITIONAL INVOICES WILL BE HELD IN ABEYANCE UNTIL EACH SEPARATE MONTH'S INVOICE HAS BEEN REVIEWED, IN CHRONOLOGICAL ORDER.

THE CONTRACTOR REPRESENTS AND WARRANTS THAT VITA IS NOT RESPONSIBLE FOR ANY CHARGES BILLED TO VITA AFTER NINETY (90) DAYS OF SERVICE DELIVERY.

THE CONTRACTOR FURTHER REPRESENTS AND WARRANTS THAT VITA IS NOT OBLIGATED TO PAY AGAINST AN INVOICE THAT IS NOT READABLE AND / OR VERIFIABLE.

#### **38. SERVICES WARRANTY**

Contractor shall deliver and maintain the Services as defined below:

- a. The Service shall be warranted to operate free from failure and shall be available for use by the Commonwealth twenty-four (24) hours per day, seven (7) days per week, including weekends and holidays. The cost of this Warranty is included in the monthly recurring price, for each Service contained herein and continues throughout the life of the Service.
- b. The Contractor shall respond to reports of interruptions of the operation of the Primary Rate Interface (PRI) ISDN service within one (1) hour after receipt of notification from the Commonwealth. The Contractor's response may be On-site or from a remote location based on the Contractor's determination of the source of the failure. If an On-site response is required, the Contractor's repair personnel shall be On-site and working to restore service within four (4) hours after receipt of the initial report of the failure. The Contractor shall restore service to normal operation within eight (8) hours after the initial report of the failure or provide a credit to the Authorized User for each eight (8) hours or portion thereof that the Commonwealth is denied access to the Service.
- c. Contractor shall furnish this On-site warranty service twenty-four (24) hours per day, seven (7) days per week for the duration of this Agreement at no cost to the State. The warranty covers all travel, labor, and parts.

#### **39. RESPONSE TIME**

Contractor shall respond to reports of interruption of Service and acknowledge all requests for service with a status report within one (1) hour after notification by an Authorized User that a Service failure has occurred. Contractor shall include in the status report a description of the failure, and the estimated time to repair/restore Services.

Contractor's response may be On-site or from a remote location based on the Contractor's determination of the source of Service failure. If an On-site response is required, then the Contractor's repair personnel shall be On-site and working to restore Service with four (4) hours after notification of Service failure.

#### **40. TROUBLE REPORTING**

Contractor shall provide designated point-of-contact name, address, and toll-free telephone number for the reporting of Service problems encountered by the Commonwealth while using the Services. The point of contact shall be staffed and available twenty-four (24) hours per day, seven (7) days per week, including weekends and holidays.

#### 41. DOWNTIME CREDITS

The Commonwealth shall be rebated, or credited, a prorated hourly portion of the applicable monthly service charges for each occurrence during which the Commonwealth is denied use of the Service due to service failures and disruptions for eight (8) hours or more during any single twenty-four (24) hour period. The rebate shall apply to the initial eight (8) hours and all additional hours, or portions thereof, during which the Commonwealth is denied access to the Service.

#### 42. TERMINATION AND CANCELLATION

The Commonwealth shall have the unilateral right to terminate this Contract for Default, in the event that any one or more of the following events of default occur or continue during the term of this Agreement, (a) the Contractor shall fail to deliver the Services required by this Contract or (b) the Contractor shall repeatedly fail to respond to requests for maintenance or other services within the time limits set forth in the Contract or (c) the Contractor shall breach any of the other terms set forth within this agreement or (d) the Contractor shall fail to cure any breach after receiving a "Show Cause Notice" identifying the failure, and providing the Contractor ten (10) days to cure the failure/nonperformance. If the Contractor fails to answer the cure notice, or does not correct the deficiencies noted, the State may immediately terminate the agreement for Default.

In such event, the Commonwealth will only be liable for cost incurred to the date of termination.

The Commonwealth's failure to exercise its right to terminate for default under this provision shall not be construed as a waiver of its right to terminate, rescind or revoke this Contract in the event of any subsequent breach of any provisions of this Agreement.

#### 43. CONTRACTUAL DISPUTES

In accordance with Section 2.2-4363 of the Code of Virginia, Contractual claims, whether for money or other relief, shall be submitted in writing to the purchasing agency no later than sixty (60) days after final payment; however, written notice of the Contractor's intention to file such claim must be given to such agency at the time of the occurrence or beginning of the work upon which the claim is based. Pendency of claims shall not delay payment of amounts agreed due in the final payment. The purchasing agency shall render a final decision in writing within thirty (30) days after its receipt of the Contractor's written claim.

The Contractor may not invoke any available administrative procedure under Section 2.2-4365 of the Code of Virginia nor institute legal action prior to receipt of the purchasing agency's decision on the claim, unless that agency fails to render its decision within thirty (30) days. The decision of the purchasing agency shall be final and conclusive unless the Contractor, within six (6) months of the date of the final decision on the claim, invokes appropriate action under Section 2.2-4364, Code of Virginia or the administrative procedure authorized by Section 2.2-4365, Code of Virginia.

The Virginia Information Technologies Agency, its officers, agents and employees, including, without limitation, the Contracts Manager, are executing this Agreement and any Orders issued hereunder, solely in its or their statutory and regulatory capacities as agent for the Commonwealth agency purchasing and receiving the goods or services identified in Attachment "A" to this Agreement or on the subsequent Order in question and need not be joined as a party to any dispute that may arise thereunder.

In the event of any breach by the Commonwealth, Contractor's remedies shall be limited to claims for damages and Prompt Payment Act interest and, if available and warranted, equitable relief, all such claims to be processed pursuant to this Section. In no event shall Contractor's remedies include the right to terminate any license or support services hereunder.



**44. THIRD PARTY BILLING**

All Services provided under this Contract, that are to be paid for with public funds, shall be billed by the Contractor at the Contract price, regardless of which public agency is being billed.

**45. CREDITS**

Any credits due the State under the terms of this Contract may be applied against Contractor's invoices with appropriate information attached.

**46. PRIORITY OF SERVICE (DELIVERY)**

The Commonwealth of Virginia requires that Contractor provide delivery equal to or better than that provided its commercial and retail customers. Contractors who fail to comply with this provision are advised that such action shall be considered grounds for termination of this Agreement. Contractors whose agreements are terminated for such action may be placed on VITA's list of Debarred/Ineligible bidders in accordance with Section 7.20 of the Division of Purchases and Supply's Vendor's Manual dated December 1998.

**47. UNIVERSAL SERVICE FUND**

Contractor agrees to make available to all requesting USF participants, all products and Services as listed and priced herein. Contractor agrees to provide the Products and Services directly to the USF participant, and to bill each USF participant directly. Contractor agrees and understands that responsibility for collection of all charges incurred, and responsibility for resolving all Product and Service problems as well as administration of said Contract for USF participation shall be the sole responsibility of the Contractor.

The Contractor warrants that it is qualified under applicable Federal Communications Commission and Virginia State Corporation Commission rules to apply for and receive Universal Service Fund allocations/disbursements for services provided pursuant to this Contract to agencies and entities and users which are eligible for those allocations/disbursements on behalf, and for the benefit, of those agencies and institutions. The Contractor also agrees to maintain those qualifications, and to assist agencies and entities in applying for and receiving these allocations/disbursements.

**48. ADDITIONAL SERVICES**

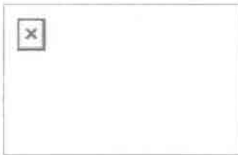
The Commonwealth may order additional Services during the Term or any extensions thereof, from this Contract for Services identified herein and at the computed unit prices expressly stated herein for any location within the Contract Service area. All orders shall be composed and processed as per paragraph #23 entitled "Telecommunications Service Order". Both parties agree that as the Contractor offers new or additional Services, the Agreement may be amended to include them as evidenced by a writing signed by both parties.

**VIRGINIA INFORMATION TECHNOLOGIES AGENCY (VITA)  
110 SOUTH 7TH STREET, RICHMOND, VA 23219  
TELECOMMUNICATIONS SERVICE ORDER**

ACTIVITY CODE: AGENCY LOG NO:  
AGENCY:  
COORDINATOR:  
ADDRESS:  
CITY:  
STATE: ZIP:  
TELEPHONE:

SERVICE ORDER GENERAL DESCRIPTION: DESCRIPTION PAGE: 1 OF x





## NTELOS Customer Service Request and Repair Escalation Process

### T1/PRI Customers

Dear Valued Customer:

Thank you for choosing NTELOS to be your service provider. Your satisfaction is very important to us. We are proud of our reputation for excellent customer care. In order to maintain that reputation when handling accounts of your size and complexity, we have established a process to be followed in the unlikely event of a problem with your service.

If you should encounter a problem, please call the toll-free NTELOS Repair Center number, 1-888-753-5566. This number is answered "live" 24 X 7, 365 days a year. There are no prompts on this number. The well-trained service representative who answers your call is personally responsible for ensuring your problem is corrected as quickly as possible.

Please have the Circuit ID number for the problem circuit available.

Circuit ID #:Description: \_\_\_\_\_  
Circuit ID #:Description: \_\_\_\_\_  
Circuit ID #:Description: \_\_\_\_\_  
Circuit ID #:Description: \_\_\_\_\_  
Circuit ID #:Description: \_\_\_\_\_  
Circuit ID #:Description: \_\_\_\_\_  
Circuit ID #:Description: \_\_\_\_\_

(To be provided during your First Bill Review meeting)

Should you wish to follow-up or if you need further assistance with the problem, please call the same number, 1-888-753-5566 and ask that the trouble ticket be escalated. The representative who answers your call will see that it is escalated for you. The rep is equipped with the home number, office number, pager, & digital phone number of the people listed in the table below. They will be contacted in the order shown until your problem is resolved to your satisfaction.

After: The problem is escalated to:

30 Minutes NOC Manager – Harris Duncan

1 Hour Operations Supervisor – Carl Hughes

2 Hours Network Operations Manager – John Bell

3 Hours Vice President Operations – Frank Berry

We at NTELOS value your patronage and are committed to providing you with the best possible service. This special toll-free number for reporting problems or escalating the repair process is just one more way we are focusing on your needs.